

## CHAPTER CHALKBOARD

An Electronic Member News Update from the California Chapter, ASFMRA  
April 1, 2019

*You are receiving this email news update as a Member or Friend of the California Chapter of ASFMRA. Mark the important dates on your calendar and watch your Inbox and the chapter web site for reminders and more information...*

### **Register by April 10<sup>th</sup> for Outlook 2019, Seminars, Ag Tour & BBQ to Avoid Late Fees**

Register now for Outlook 2019 and all pre-conference activities running April 23 – 25 at the DoubleTree Hotel in Sacramento. [Download the Conference Brochure](#) for full details and registration information. Late fees will apply after April 10<sup>th</sup>!

4/23 – Introduction to Cannabis Operations and Valuation Seminar – *New!*

4/23 – Student Reception

4/24 – Valuing Rural America Seminar – *New!*

4/24 – Spring Ag Tour

4/24 – California Classic BBQ & Scholarship Auction

4/25 - Outlook Agribusiness Conference & Release of 2019 Trends®

### **Register on-line**

### **Spring Ag Tour Finalized – Nearly Sold Out!**

The final stop for the Spring Ag Tour on April 24<sup>th</sup> has been confirmed and will be the Port of Sacramento. Tour attendees will learn about the history of the Port and its functions being located in one of the richest agricultural regions in the world. Key personnel from SSA Marine will talk about the types of cargo that they move and their function as a 'non-container' port. The Ag Tour itinerary includes: Folsom Dam (presentation by the Bureau of Reclamation); Port of Sacramento; Lunch at Drake's Barn; and Heringer Estates Vineyards and Winery in the Clarksburg Appellation. The tour is nearly sold out so [register soon!](#)

### **Pre-Orders of 2019 Trends® Now Available**

If you are looking to pre-order copies of the 2019 Trends® in agricultural Land & Lease Values report, you can do it now! Pre-orders of the hard copy and electronic PDF are [available on-line](#). All members will receive a complimentary copy as will attendees at the Outlook Conference. But we know there are many of you who share this valuable resource with clients, colleagues and prospective clients. [Pre-order your copies now](#) and avoid any delay when the report becomes available April 25<sup>th</sup>!

### **My Job Depends on Ag Night with the Fresno Grizzlies**

My Job Depends on Ag Night with the Fresno Grizzlies is coming up on April 19<sup>th</sup>. Some of the valley's largest ag businesses will be in attendance along with about 30 FFA Chapters. Part of the night incorporates a ticketing fundraiser for these FFA students. Each chapter has their own ticketing link where \$5 will be raised for each ticket purchased. If you are interested in coming out to My Job Depends on Ag Night on behalf of the kids, please contact Zach Gilman, Group Accounts Managers with the Grizzlies at (559) 320-2549 or [zgilman@fresnogrizzlies.com](mailto:zgilman@fresnogrizzlies.com). Get a group together and head out to the ballpark for a good cause!

### **There's Still time to Support the 2019 Scholarship Auction**

The Scholarship Committee is gearing up for this year's Scholarship Auction at the California Classic BBQ on April 24<sup>th</sup> at the California Automobile Museum in Sacramento. There will be a very limited number of live auction items along with a larger selection of raffle items. If you have an idea for a donation, please contact Julie Gonsalves at [juie@c-x.com](mailto:juie@c-x.com). Remember, the Scholarship Auction is the Chapter's largest fund raiser for interns and scholarships for the year.

### **Final Reminder...Internship Applications Due April 15**

The California Chapter offers a Summer Internship Program for students who have completed college or are entering into their final year. One Internship is awarded each year. The deadline is April 15th and a selection is made by May 1. Students looking to apply for an internship must complete the [Intern Application](#) and return it by April 15th for consideration. Companies looking to request an intern must complete the [Intern Request Application](#) and submit by the same date. For more information please contact Scholarship Committee Chair Julie Gonsalves at (559) 277-7474 ext. 101 or [julie@c-x.com](mailto:julie@c-x.com).

### **Thank you Outlook 2019 Sponsors**

Another shout out to thank our sponsors for this year's Outlook Agribusiness Conference... We couldn't do it without you!

**Runyan Appraisal Service – Conference Breakfast**  
**Farm Credit – Name Badge Lanyards; Wine for BBQ; Ag Tour Lunch**  
**Duarte Nursery – Ag Tour Transportation**  
**PGIM Real Estate Finance – CA Classic BBQ; Conference Refreshment Break; Student Reception**  
**Bank of America Merrill Lynch – Dairy Update Program Session**  
**Valbridge Property Advisors – Ag Land Trends Program Session**  
**American Pistachio Growers – Audio Visual Support**  
**Legacy Investment Real Estate – Exhibit Table**  
**Farmers Business Network – Exhibit Table**  
**Vineyard Professional Services – Drawing Prize**  
**Rabobank, N.A. – Student Reception**  
**American AgCredit – Student Reception**  
**Bergthold Ag Services – General Sponsor**  
**AQUAOSO – General Sponsor/Water Program Session**  
**Edwards, Lien & Toso, Inc. – California Classic BBQ**  
**Hancock Agricultural Investment Group/Hancock Farmland Services – California Classic BBQ**  
**Merriman, Hurst & Associates, Inc. – California Classic BBQ**  
**Bank of the West – California Classic BBQ**  
**Bayer Crop Science – Student Reception**

Sponsorship opportunities are still available. To add your name to this list, contact the Chapter Office at (209) 368-3672 or [info@calasfmra.com](mailto:info@calasfmra.com)!

### **SAVE THE DATE!**

April 23	Introduction to Cannabis Operations and Valuation – Sacramento
April 23	Student Reception – Sacramento
April 24	Valuing Rural America Seminar – Sacramento
April 24	Spring Ag Tour – Sacramento
April 24	California Classic BBQ & Scholarship Auction – Sacramento
April 25	Outlook 2019 Agribusiness Conference - Sacramento
May 7–9	Basic Appraisal Approaches – Fresno
July 21–26	ASFMRA Education Week – La Vista, Nebraska
September 9–13	Leadership Institute – Washington, DC
Sept 30 – Oct 4	CA Chapter Fall Meeting - Monterey
November 16–22	ASFMRA Annual Conference – Louisville, KY

Please don't hesitate to contact the chapter office for more information on any of the items included in the monthly Chapter Chalkboard. And remember to stay connected through our social media channels!



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